Waiting time is long

Construction has fallen from the growth locomotive during zero interest rates to the biggest brake on the Finnish economy. A turn in construction is eagerly expected everywhere. Construction minuses will decrease towards the end of the year. However, the actual turn is not yet at hand. Recovery will also be exceptionally slow in the next few years. Production will remain a long way from what we were used to.



Editorial

Waiting time is long

Construction has fallen from the growth locomotive during zero interest rates to the biggest brake on the Finnish economy. Everyone is now waiting for a turn in construction. Households need new apartments. Investors would like to invest, banks to loan and constructors to build. The media and the general public would like to hear good news from the construction sector. Interest rates are falling on both sides of the Atlantic, and the bottom touch of the Finnish economy is behind us. Construction always reacts to the rest of the economy. Is the turn in construction at hand now?

Long minuses also decrease in construction. However, little is happening in the Finnish economy from the perspective of construction. Economic indicators are still mainly below zero. The wished-for better end of the year built is still a poor comfort for constructors waiting for the time after the deep crisis. Of course, projects are being prepared. But people are playing it safe now.

There are tools for recovering in the housing sale. Instead, the construction of new apartments still has many hindrances. Free-funded housing construction continues to be paralysed, and this year, state-subsidised production, which has been raised counter-cyclically, will be reduced by thousands of apartments, starting next year. There is no substitute for free-funded demand in this situation. It is not possible to change baton between supported and free-funded construction. Housing production will remain at a low level. The building of premises will only be speeded up properly as the international real estate market recovers and investors become interested in Finland again. In industrial investments, the main rule in recent years has been transition. There are fortunately still many projects. Constructors have little faith in receiving projects in Finland. There are preconditions for the recovery of renovation construction. However, funding outside growth regions remains challenging. It seems reasonable that infrastructure construction has seven better years ahead. Geopolitics and the energy transition shape the operating environment significantly. However, ambition and funding do not correspond to the Nordic strategic level.

In our forecast, construction will grow next year. In practice, growth is generated due to the weak comparison figures after the collapse. So we still have to wait for a proper turn.

The real problem is here: Finland will not be on a proper growth path in the future either. A slow-moving economy and high interest rates make the recovery of construction slow. The uncertain waiting period will continue in the next few years, and the volume of construction will remain unusual. Construction is at the core of the economy and well-being.

Finland now has to cope with less construction than usual. In order to boost economic growth from the present situation, it would be sufficient simply to get construction on its feet. Long-term growth cannot be achieved if construction is broken more permanently while waiting. The responses of the economic policy to this equation have so far been limited. A country that does not construct well is not doing well. Waiting time is getting too long. An empty site is expensive for everyone.

"Empty site becomes expensive for everyone"



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A country that is built well is a country that feels well.

Overview of topical construction themes

No turn

The bottom touch of the Finnish economy is at hand. However, little is happening in the economy from the perspective of construction. Construction production will fall throughout the year and employment will fall far into the next year. There are tools for recovery in the housing sale. The construction of new apartments still has many hindrances. In order to boost economic growth, it would be sufficient simply to get construction on its feet. The recovery of construction will be very slow in the next few years. The level of production will remain far from normal.

Economic situation
Brighter future

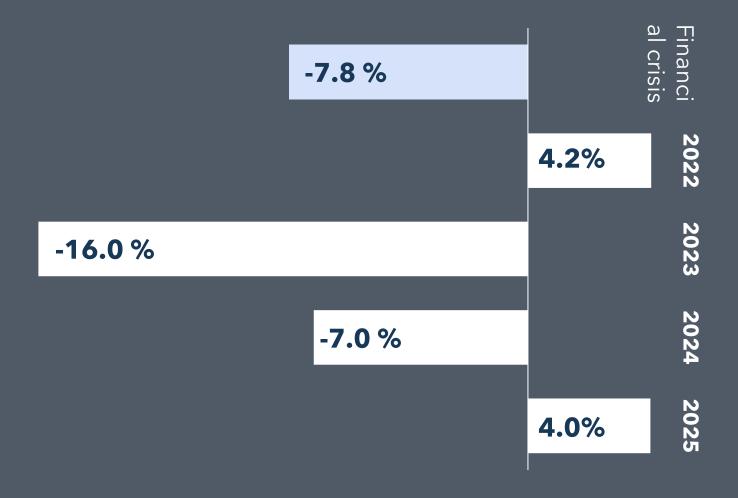
ProductionWill decrease whole year

Housing market
Tools for recovery

Housing new construction

Many hindrances ahead

Added value in construction



Zero growth and poor trust are not yet a turning point

Construction growth requires trust and faster growth Production, permits added value (annual change %) Trust (index) 130 120 110 100 -10 50 05 24 Added value in construction — Economic activity indicator —Permits —Business trust



Production of apartment blocks almost entirely state-subsidised

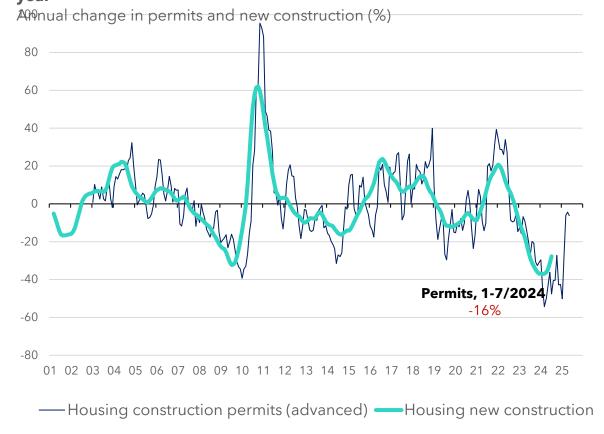
Free-financed production is still in difficulty

Housing production is still down

Number of started apartment blocks



Decrease in housing production continues throughout the year



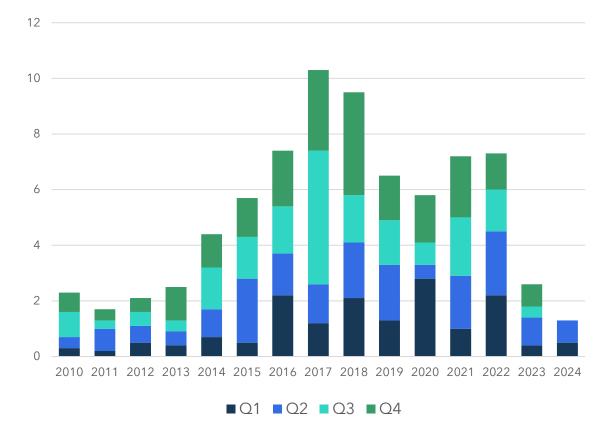


Poor development in premises

Recovery will only accelerate as the international real estate market picks up and investors return to Finland

The silence of the real estate market continues

Significant real estate transactions (EUR billion)



Investments in premises at the levels of the financial and euro crisis

Investments / GDP

Source: Statistics Finland, KTI, EK



Repair is diving - the positive trend in infrastructure is depleted

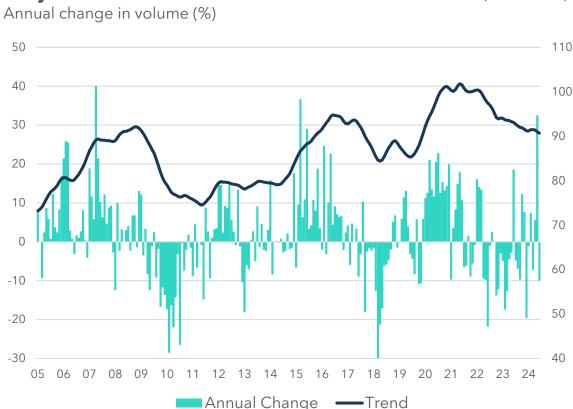
The 20th century of repairs exceptionally sticky - infrastructure construction declining for 3 consecutive years

Repair has decreased by five quarters

Annual change in value (%)



Small growth in infrastructure at the beginning of the year Volume trend (2021=100)



Conditions for the recovery of the housing market

An upward trend in housing sales continues



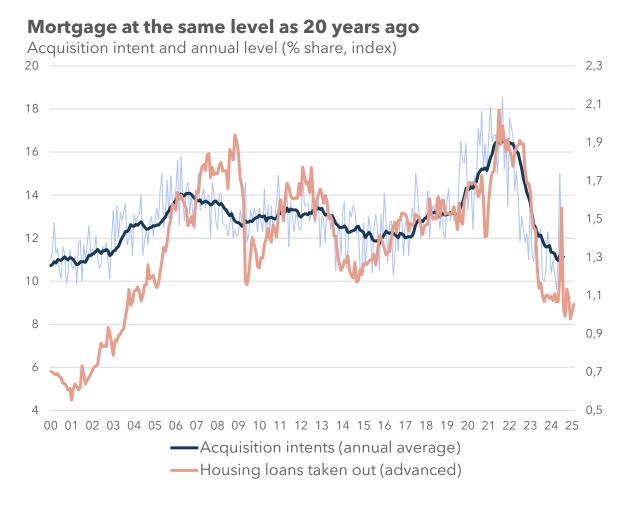
Loaning gets better Balance (advanecd by 3 months)

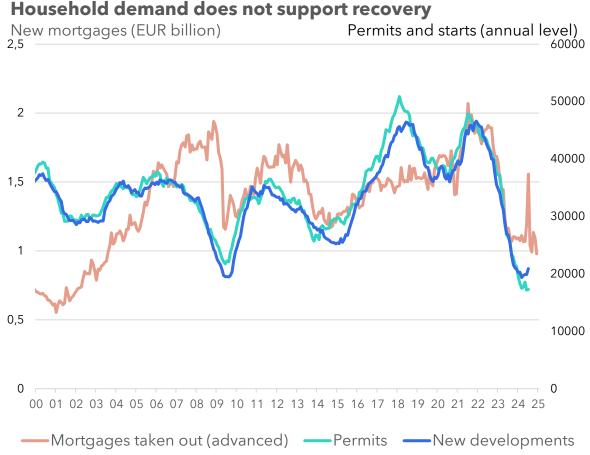
—Acquisition of own apartment

--- Renovation of own dwelling

Poor rest of the year for the housing market?

Rapid fall in interest rates stimulates the housing market - the level of activity is exceptionally low so far

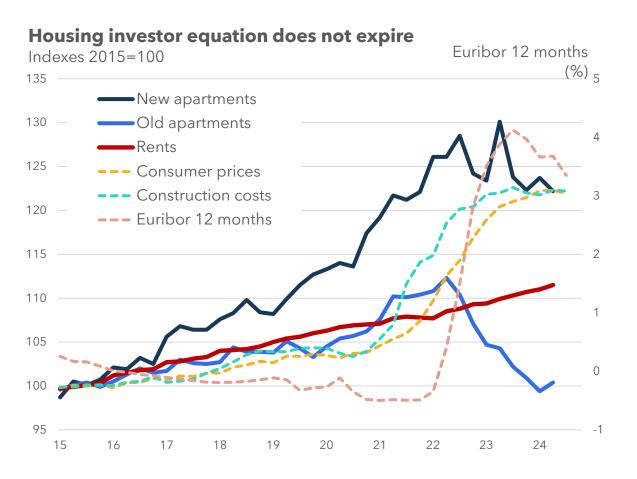






The investor's equation is still broken

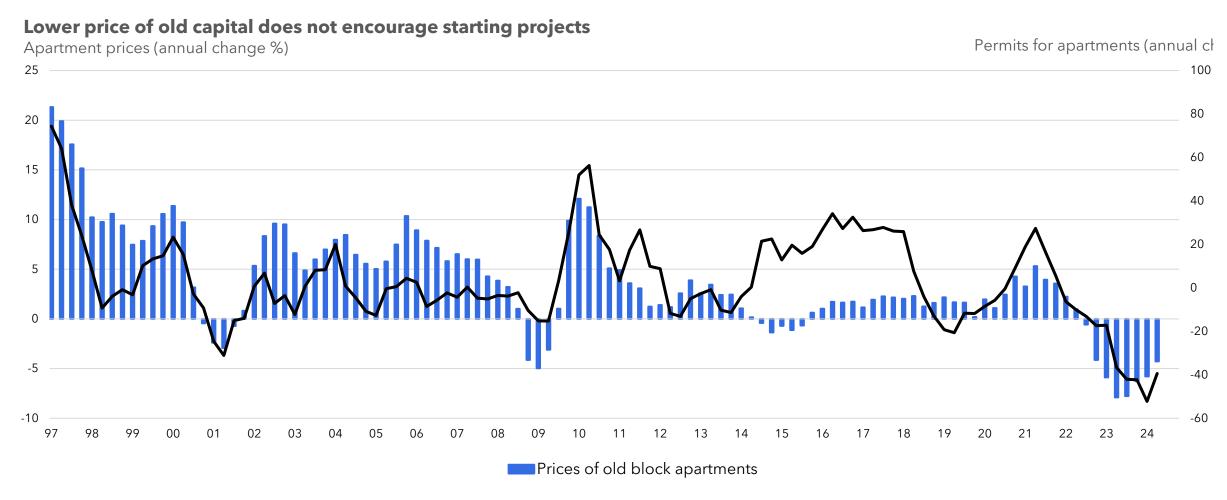
Decreasing costs and interest make room - oversupply and poor rent development still slowing down





Lower housing prices make projects unprofitable

Returning to higher prices takes several years



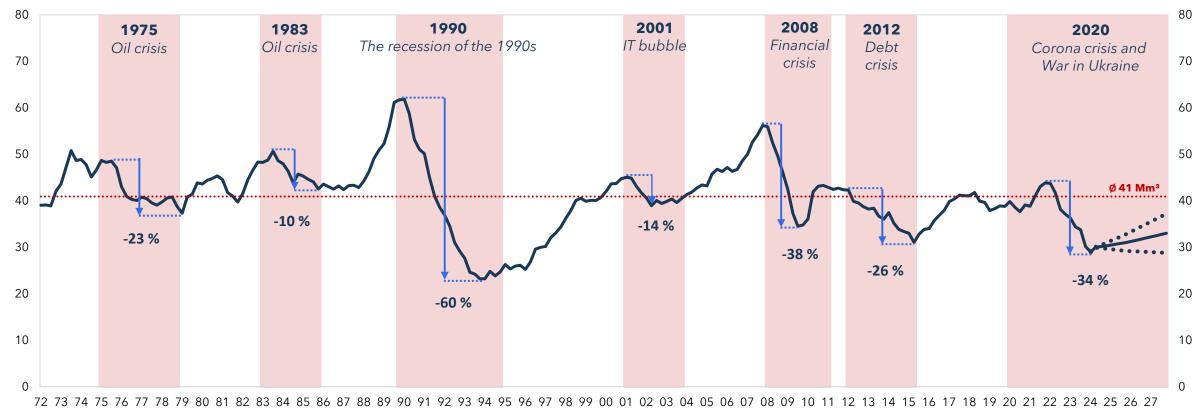
Source: Statistics Finland

Level of construction will remain unusual in the next few years

Interest rates higher than before and the Finnish economy is not on a path that supports recovery

Construction recovers very slowly

Starting cubes (Mm3)





13

Overview of construction in 2024-2025

Recovery is exceptionally slow

There is no prospect of a return to the standard level of production. Subsidised housing production will decrease with thousands of apartments as market-based production begins with a delay. It is not possible to change the baton between state-subsidised and market-based production. Housing production will be staying down. The growth of premises will only accelerate as the international real estate market picks up and investors are again interested in Finland. There are preconditions for recovery towards the end of the year. Infrastructure has the potential for more permanent growth led by geopolitics and the energy transition.

Housing

Subsidised production will halve

Premises

At the mercy of others

Renovation

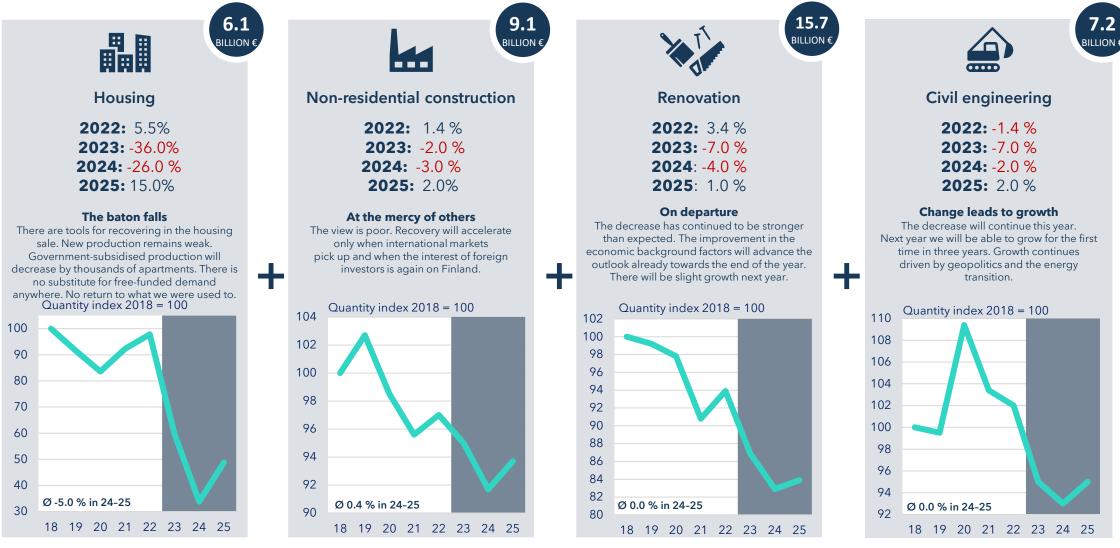
On departure

Infrastructure

Change leads to growth

Construction outlook 2024-25: growth from collapse - exceptionally poor outlook

2023 in total **38.2** BILLION €



= CONSTRUCTION IN TOTAL*: 2022e: +3.4 % 2023e: -16 % 2024e: -7 % 2025e: +4 %

*Fixed price added value



Questions?

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